Board Meeting
November 21, 2016 @ 6:30pm
Minutes

<table>
<tr><td colspan="2">Members in Attendance:</td></tr>
<tr><td>Jamie Batten</td><td>Kevin McRay</td></tr>
<tr><td>Scott Currie</td><td>Jim McKeever</td></tr>
<tr><td>Trey Davis</td><td>Noah Mandelbaum</td></tr>
<tr><td>Andrew Hilt</td><td>Tommy Newman</td></tr>
<tr><td>Chris Hutnan</td><td>Mike Proffitt</td></tr>
<tr><td>Mike Jones</td><td>David Smithson</td></tr>
<tr><td>Jay Kegley</td><td>Chris Williams</td></tr>
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<tr><td colspan="2">Members Not in Attendance:</td></tr>
<tr><td>Dave Bahen</td><td>James Layne</td></tr>
<tr><td>Joe Bevan</td><td>Christi Loving</td></tr>
<tr><td>Jeff Carson</td><td>Don Smith</td></tr>
<tr><td>Christy Duling</td><td>John Swierczewski</td></tr>
<tr><td>Eddie Gifford</td><td></td></tr>
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Called to order 6:38PM

1. **Approve minutes from October meeting: 1st motion: Noah   2nd motion: Tommy   All in favor**

2. **Treasurers Report: Andrew Hilt provided us with a report on the concession stand by the numbers for 2016 (attached)**

3. **Old Business: Delivery of lighting system expected around December 12th**

4. **Retaining Wall Project: Presented by David Smithson. After several meetings and hours of research between the committee consisting of David S, Jamie and Mike P, a retaining wall project was presented to the board as the best possible option to fix the erosion problem on field 6. The retaining wall will also beautify the area. After discussion by the board a motion was made by Jim and 2nd by Noah to approve up to $3,000.00 for the project. Committee will reach out to Home Depot, Lowe's, and Luckstone for material donations to save money on the project. All approved**

5. **Ground Rules: Proposed ground rule changes were further discussed**

Meeting Adjourned: 8:30pm

Next meeting: Monday, December 12th @6:30pm

CONCESSION STAND 2016...BY THE NUMBERS

TOTAL SALES 2016 - $94,924.20

TOTAL SALES 2015 - $71,363.85

YEAR OVER YEAR GROWTH/ +$23,560.35/+24.82%

TOTAL FLOW THRU 2016 - $37,797.47

TOTAL FLOW THRU 2015 - $22,091.63

YEAR OVER YEAR GROWTH = $15,705.84/+41.55%

LABOR COST 2016 – 18.21% vs. 24.36% in 2015. Down 6.15%

FOOD COST 2016 – 41.97% vs. 44.69% in 2015. Down 2.72%

TOP SELLING ITEMS:

BURGERS – 4155

HOT DOGS – 2753

FRENCH FRIES – 7246

BOTTLES OF WATER – 3104

ALL FOUNTAIN DRINKS, REFILLS & GATORADES– 9570

SNOW CONES – 2886

DOUBLE BUBBLE GUM- 6116